

# TODAY'S COMMUNICATION CHALLENGES

With an increasingly mobile workforce, keeping your team aligned and maintaining high levels of sharp customer service – an aging system simply won't keep your business competitive.



### A MODULAR APPROACH

The choice of communication solutions in the marketplace is vast – however, managing separate tools can waste time and drive down productivity. NEC's SV9100 brings all this together with a cost-effective, modular solution that keeps your team – and your customers – connected.

- > Avoid the dangers of the ISDN switch off the SV9100 offers a simple upgrade to SIP technology
- > Cost-effective solution from 10 to 896 users plenty of capacity for an expanding business
- > Latest upgradeable communication technology protect your investment
- > Easily configured Integrates with existing IT technology as an analogue, digital or IP system
- > Multi-generational workforce? The SV9100 combines feature-rich telephony as well as strong mobility, homeworking & BYOD capabilities





Enable seamless digital and physical collaboration and use workplace resources more efficiently!

### **DID YOU KNOW?**

58% OF CONSUMER'S EXPECTATIONS
AREN'T MET DUE TO A COMPANY
BEING UNAVAILABLE BY PHONE OR EMAIL







#### **SINGLE NUMBER REACH**

### **IDENTIFIED AS THE** MOST IMPORTANT UC CAPABILITY FOR SMBS



Voice & video mobile extension for your smartphone. Using your Apple iPhone, iPad and Android smart devices, the UNIVERGE® ST500 enables your native contact lists to make and receive voice and video calls. Simply connect to WiFi or use your mobile data (3G/4G) to handle your calls.

- > Integrates into your smartphone contacts
- > Complete call history
- > Video calling capabilities
- > **BYOD** flexibility



Ideal for campuses and other large premises environments, WiFi handsets have advanced wireless features for organizations on the go.

- > Seamless roaming within multiple business locations
- > Cost reduction through simpler IT management



FREE WIFI COMMUNICATIONS



**VOICE & VIDEO EXTENSION** FOR YOUR SMARTPHONE



INTEGRATES WITH YOUR SMARTPHONE CONTACTS





**COLLABORATE WITH** YOUR COLLEAGUES



WORKS WITH IPHONE. IPAD & ANDROID



COMPLETE CALL HISTORY



## THE RISE OF THE HOMEWORKER

Productivity, cost savings and greater flexibility for your work force - just some of the reasons homeworking has increased by 20% in the last 10 years.





The SV9100's InUC utilises WebRTC (Real-Time Communications) providing highly cost-effective video and collaboration working seamlessly within your IT environment. SV9100 users are able to quickly set up audio and video conferences between two or more PCs or Android devices from anywhere with an internet and VPN or LAN for secure connectivity.

- > Video conferencing, document & screen sharing for up to 32 (4x8) SV9100 users
- > 4 Free video conferencing channels included
- > **Presence** see the status of your colleagues
- > **Deskphone control** for slicker call control, speed dials & more
- > Browser phone use your PC's audio rather than a telephone

### **DID YOU KNOW?**

IT TAKES AN ESTIMATED 60 EMAILS TO MAKE A SINGLE BUSINESS DECISION AT WORK





The **SP310 Softphone** is a versatile, cost-effective IP phone installed on you PC or laptop and is used with a headset. It can be used as a primary desktop telephone, a supplemental desktop telephone or a remote/telecommuting device.

- > Flexible, portable and low-cost solution
- > Ideal for users working between **office/home** & remotely
- > Call control from your laptop





NEC's range of **IP desktop telephones** deliver a user-friendly VoIP calling experience with complete phone system functionality – ideal for remote or homeworkers.

- > Access to company **directory**
- > 3-Way conferencing
- > **Headset** support incl. Ear Hook Switch

### **INCREASE PRODUCTIVITY**

HOMEWORKING LOWERS COSTS AND CAN REDUCE ABSENTEEISM BY OVER 60%



## SAFETY & SECURITY **KEEPING STAFF, NETWORK AND** PREMISES SAFE



#### **INGUARD TOLL FRAUD DEFENCE**



**DESKTOP TELEPHONES ONE-TOUCH PANIC KEYS** 

NEC's InGuard application helps defend a business against toll fraud attacks and provides peace of mind for the user:

- > Effective 24/7 defence from Toll Fraud
- > Low Cost Solution an on-board application with no extra PC/server required
- > Healthcheck Feature identify and resolve any weaknesses in your configuration during installation



### **MYCALLS CALL RECORDER**

A RECORD FOR WHEN YOU NEED IT

MyCalls Call Recorder provides a record of who said what:

- > Disputes can be resolved quickly and painlessly, a great defence avoiding potentially costly litigation
- > Secure Access Recording, playback & storage are totally secure with encrypted audio files
- > Stop-start recording enables credit card bookings to be taken over the phone with PCI Compliancy

SV9100 desktop telephones can be programmed with a one-button emergency key.

- > Alerts all other phones of an emergency including location/room it's coming from
- > Enables a **speedy response** from supporting staff



### **DECT G577(H)** SOS BUTTON





Ensure personal safety with SOS alarming key.

> Other features including Man Down & Location Detection capabilities

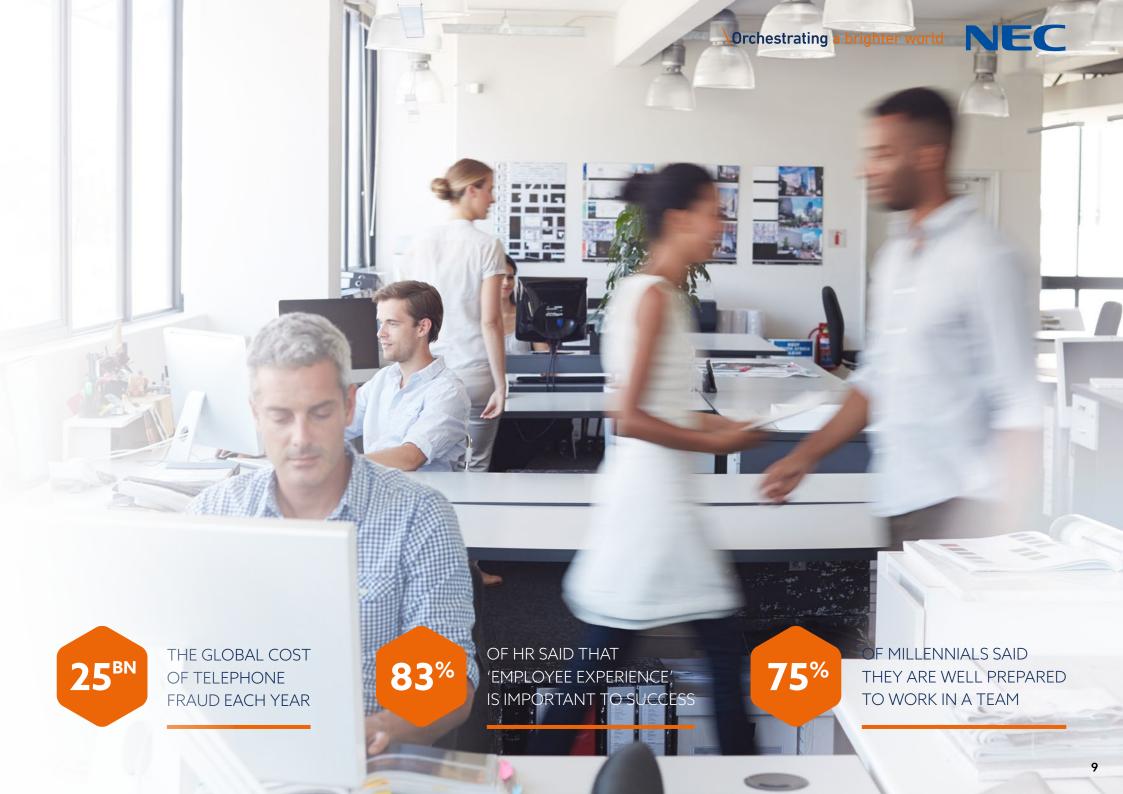


### **ELECTRONIC DOOR SWITCH**

PROTECT YOUR PREMISES.

NEC door phones and electronic door locks can be operated from any number of phones on your premises.

> Video Door Phones enable staff to visually screen visitors at the entrance





# SIMPLE CALL MANAGEMENT MONITOR. MEASURE. MANAGE.

A real-time dashboard of your team's communication makes call management easy!



#### **INREPORTS**

QUICK, EASY AND COST-EFFECTIVE

Quick, easy and cost effective, **InReports** makes the ideal starting point for call management. Call performance is critical to your teams' productivity as well as levels of customer service. InReports provides 24/7 monitoring and analysis of your entire company's communications via a browser.



IF FEATURES AREN'T INSTANT AND
INTUITIVE THEY SIMPLY DON'T GET USED

It then produces pre-defined, graphically enhanced reports which are presented clearly in a number of different ways: Lists, Charts and Wallboards.

Business benefits of InReports include:

- > Easy evaluation of your team's communication performance
- > Real-time business critical stats e.g average answer time, unanswered calls
- > Wallboard display stats for team motivation



## ADVANCED CALL MANAGEMENT MYCALLS

The MyCalls suite of applications provides your team with the tools to succeed in making your business more customer centric and more profitable.





Improve your business performance across the board:

- > Protect Sales Revenues Abandoned calls are flagged & logged enabling rapid call-backs
- > Manage by Exception User-defined system alarms alert managers to urgent situations
- > Reduce Call Costs Unauthorised calls, e.g. mobiles/premium rate numbers are highlighted



GDPR is a serious challenge for many organisations, especially if a customer expresses the 'right to be forgotten'.

- > Remove Personal Information feature deletes all call records, & even call recordings of a specified number in one fell swoop
- > Older records can also be easily 'anonymized'



A powerful, robust Automatic Call Distribution (ACD) system and much more:

- > Drag & drop call control Easy call management & prioritisation
- > Instant Message Send an urgent IM to another employee e.g. a call waiting or a visitor in reception
- > **Agent Control** Gives your team flexibility to log in and out of ACD queues



Slick and efficient call control at the hub of your company communications

- > Caller ID screenpops enable a warmer, personalised greeting for your callers
- > Quicker call control speed dials, click to email & IM
- > Drag & drop call queues deal with call traffic spikes easily; prioritise VIP callers

## CREATE A FIRST-RATE EXPERIENCE FOR YOUR CUSTOMERS

Today's customer expects to communicate with your business in their own time in whatever way they choose. The SV9100 Business ConneCT Contact Centre makes each interaction with your customers quick, easy and effective.

Supporting multiple customer touchpoints, the multi-channel environment handles email, live Webchat, WhatsApp and voice via a single interface to provide customers a rich omni-channel experience. Voice calls, emails and webchats are routed to the best suited agent, reducing waiting time and improving customer satisfaction and staff motivation.



### UNIVERGE® BUSINESS CONNECT 4 WAYS TO TRANSFORM YOUR CONTACT CENTRE

- 1. **Ensure Multimedia Customer Engagement** A single contact point for efficient multi-channel personalised interaction via phone, Webchat, WhatsApp or email including multimedia gueuing.
- 2. **Improve your customer service** Skills-based routing means callers experience quicker, more efficient service. With callback customers don't have to wait in queue, reducing call abandonment.
- 3. **Measure and manage your team** Real-time dashboard and customised reporting provide important optimization metrics to manage staffing and service levels.
- 4. **Motivate your team** Dynamic wallboards encourage healthy competition between agents. Customer interaction history ensures smooth conversations and a more personal connection.





### **DESKTOP PHONES** FOR EVERY WORK ENVIRONMENT

The SV9100 includes a diverse range of desktop telephones that best fits the individual's role for easy call control from the office, remote office or homeworking, hot-desking and more.



Choose from IP or digital; grayscale, or colour displays and even video calling.

- > Hotdesking Allows handsets and desk space to be shared by a number of employees, helping keep costs down
- > User-friendly interface Little or no staff training required
- > Customizable Function keys can be adapted to the exact individual requirements of your business
- > Wireless headset adapter Allows easy connection to wireless headsets
- > **Directories** Personal, system and corporate directories available

For the full range of SV9100 handsets visit **www.nec-enterprise.com** for further details.









Mono: Easy call control from the office







Color: Easy call control from the office, remote or home-based working, hot-desking







8-line Key Module / 60-line DSS Console







**DECT handsets:** for any working environment

### WHY YOU NEED TO

# UPGRADE YOUR BUSINESS COMMUNICATIONS

Top 10 reasons for making a move to NEC's award winning UNIVERGE® SV9100 communications solution.



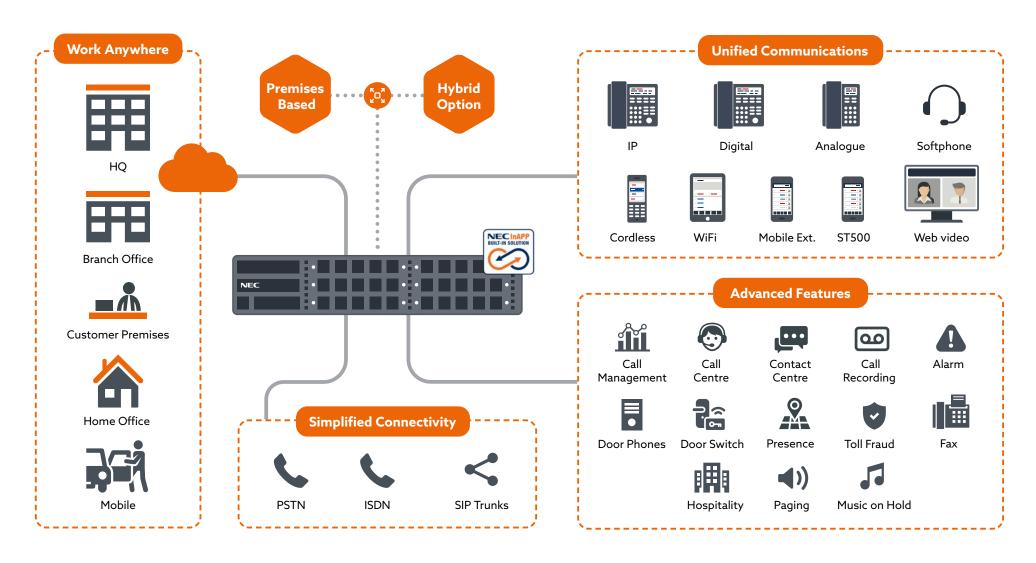
- **Don't get caught out with the ISDN switch off!** The SV9100 uses SIP technology which future-proofs your investment.
- Keep your customer experience sparkling: Ensure a sharper, more responsive approach to your customer communications and keep your business competitive.
- Avoid the risk of business downtime: Technical support on your existing system may now be limited or even 'end of life'.
- Improve your employee experience: Keep your team happy so they can communicate with flexibility the SV9100 offers more mobility, BYOD and homeworking options.
- More features built-in: That means less licences, less hardware and less extras to pay for.

- Toll fraud defence: Protect your business against potentially huge company costs with NEC's InGuard.
- Avoiding potential litigation Call Recording proves who said what with encryption security.
- Save money: No more business mobile charges with ST500 mobile client or Mobile Extension; Save on travel, fuel costs and even hotel costs using built-in audio conferencing.
- Start building your own Smart Workspace: Your mobile teams don't require a handset each the Hotdesking feature enables shared hardware and even reductions in premises costs.
- Choose the world's no.1: NEC are global no. 1 in the PXB-IP & PBX Market sub 100 extensions Q3 2019 according to industry analysts MZA.



### ALL-IN-ONE FUNCTIONALITY, SCALABLE AND RELIABLE

## **UNIVERGE® SV9100 SYSTEM OVERVIEW**







**SMB & ENTERPRISE COMMS WORLDWIDE** 







**TOP 100 GLOBAL INNOVATORS** (THOMSON REUTERS)



**75 MILLION GLOBAL USERS** 



COMPANIES IN THE WORLD (CORPORATE KNIGHTS)

**GLOBAL 100** 



**RECOGNIZED AS A LEADER** 





**COUNTRIES** 

BY FROST & SULLIVAN IN ENTERPRISE COMMUNICATIONS **TRANSFORMATION** 

107,000 **TEAM MEMBERS** WORLDWIDE



EMEA (Europe, Middle East, Africa) - NEC Enterprise Solutions - www.nec-enterprise.com Americas (US, Canada, Latin America) - NEC Corporation of America - www.necam.com Australia - NEC Australia Pty Ltd - au.nec.com Asia Pacific - NEC Asia Pacific - www.nec.com.sg Corporate Headquarters (Japan) - NEC Corporation - www.nec.com

About NEC Corporation - NEC Corporation is a leader in the integration of IT and network technologies that benefit businesses and people around the world. By providing a combination of products and solutions that cross utilize the company's experience and global resources, NEC's advanced technologies meet the complex and ever-changing needs of its customers. NEC brings more than 120 years of expertise in technological innovation to empower people, businesses

NEC is a registered trademark of NEC Corporation. All Rights Reserved. Other product or service marks mentioned herein are the trademarks of their respective owners. Models may vary for each country, and due to continuous improvements this specification is subject to change without notice. For further information please contact NEC or:



#### **BDM Voice Limited**

Greenacre Court, Station Road Burgess Hill, RH15 9DS Phone 0330 159 4000 info@bdm-voice.co.uk www.bdm-voice.co.uk

